

Financial Standard

RAINMAKER GROUP

RESEARCH • DATA • MEDIA

Free Daily E-News | Events | CPD Program | Little Black Book | Subscriptions | Journals | Careers Centre | Contact Us

Newspaper »



Inside...

- CPD
- Events
- Performance Tables
- Research

Events Calendar »

March

- 10 - Boutique and Specialist - Orange
- 10 - SPAA 2009 National Conference
- 11 - SPAA 2009 National Conference
- 11 - Boutique and Specialist - Wagga Wagga
- 12 - SPAA 2009 National Conference

Careers Centre »

Senior Quantitative Manager (Melbourne) »

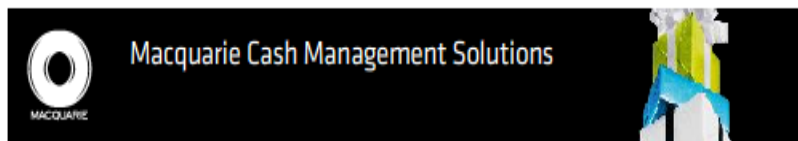
Rainmaker iTV »



Investment Beyond Credit Crisis

CPD Login »

Financial Standard's ongoing



Solaris strikes \$400m FUM

Monday, 11 August 2008 12:15pm

Australian equities boutique, Solaris Investment Management hit the \$400 million funds under management mark after gaining a number of new clients.

The ex-Suncorp team boutique declined to provide details of the new clients and investment mandate amounts, however it did state the Electrical Industry Superannuation Scheme of South Australia had awarded a mandate to the firm.

The boutique's two funds, Core and High Alpha, outperformed the S&P/ASX200 Accumulation Index by more than four and six per cent respectively since the end of July.

Will Earnshaw, Solaris Investment Management executive director, said he rejected the common belief that investment boutiques outperform initially because the investment team took riskier positions.

"We haven't increased the risk and are effectively managing the portfolio on the same basis we always have. We're not investing in any less liquid or lower quality stocks than we have in the past," said Earnshaw.

Instead, he said the firm's out-performance is linked to the ownership structure of the business.

"Incentive is paramount. The sense of ownership in this business drives us to excel at what we all enjoy doing - outperforming the benchmark," he said. "We are career analysts and our process is designed to generate alpha regardless of how the market behaves."

Michael Hobbs

