

# Financial Standard

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## Events Calendar »

### March

- 10 - Boutique and Specialist - Orange
- 10 - SPAA 2009 National Conference
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- 11 - Boutique and Specialist - Wagga Wagga
- 12 - SPAA 2009 National Conference

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Investment Beyond Credit Crisis

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### Solaris weathers market fury

Tuesday, 7 October 2008 11:30am

Solaris Investment Management managed to increase its funds under management (FUM) by \$300 million to \$700 million despite bad markets.

The Ex-Suncorp Australian equities analysts' flagship fund, the Solaris Core Fund outperformed the S&P/ASX 200 Accumulation Index by 3.4 per cent since inception nine months ago.

Denis Donohue, Solaris managing director, said the portfolio, which uses a bottom up fundamental stock picking approach, is underweight listed property trusts and financial stocks and overweight energy and capital sector stocks.

He said the reason behind the continually rising FUM could be attributed to its track record at Suncorp.

"It's all about certainty and consistency. Markets have been volatile in the nine months we've been operating but if you look back maybe 10 years, which is the Suncorp track record, there's a lot of different markets in that and you'll find consistent outperformance," he said.

"If you deliver what you're supposed to deliver and you've got a mix of quality clients, you shouldn't be in danger of going under. The risk is if you're performance had gone out the window."

The boutique uses an "empowered analyst model" which means investment analysts are able to implement their recommendations within a strict risk structure, without having to draft reports and attain portfolio manager approval.

*Michael Hobbs*

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